

16-County Twin Cities Region

- 1.8%

Change in
New Listings

+ 5.4%

Change in
Closed Sales

+ 4.2%

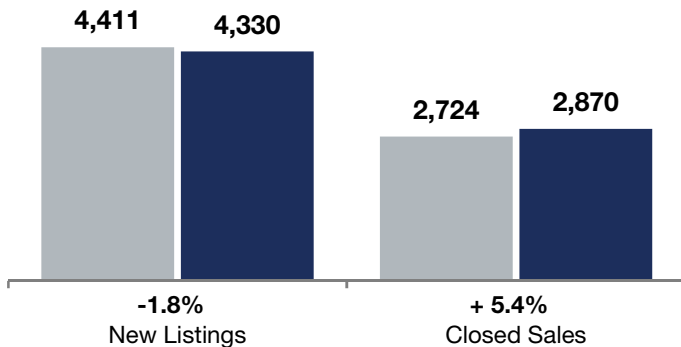
Change in
Median Sales Price

	January			Rolling 12 Months		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	4,411	4,330	-1.8%	76,519	76,280	-0.3%
Closed Sales	2,724	2,870	+ 5.4%	59,292	60,036	+ 1.3%
Median Sales Price*	\$259,000	\$270,000	+ 4.2%	\$265,000	\$280,000	+ 5.7%
Average Sales Price*	\$304,569	\$325,972	+ 7.0%	\$312,359	\$328,506	+ 5.2%
Price Per Square Foot*	\$154	\$159	+ 3.1%	\$154	\$160	+ 4.3%
Percent of Original List Price Received*	97.1%	97.0%	-0.1%	98.9%	98.7%	-0.2%
Days on Market Until Sale	65	66	+ 1.5%	48	49	+ 2.1%
Inventory of Homes for Sale	8,924	7,595	-14.9%	--	--	--
Months Supply of Inventory	1.8	1.5	-16.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

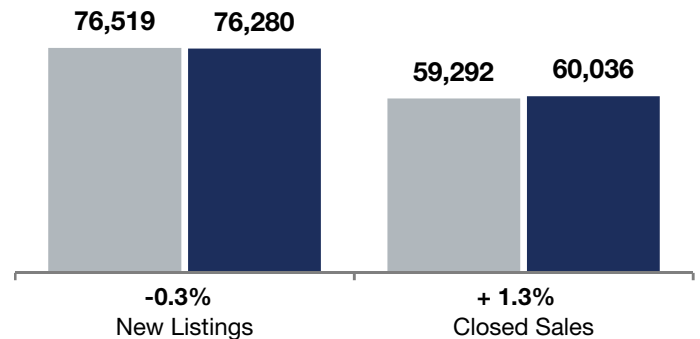
January

■ 2019 ■ 2020



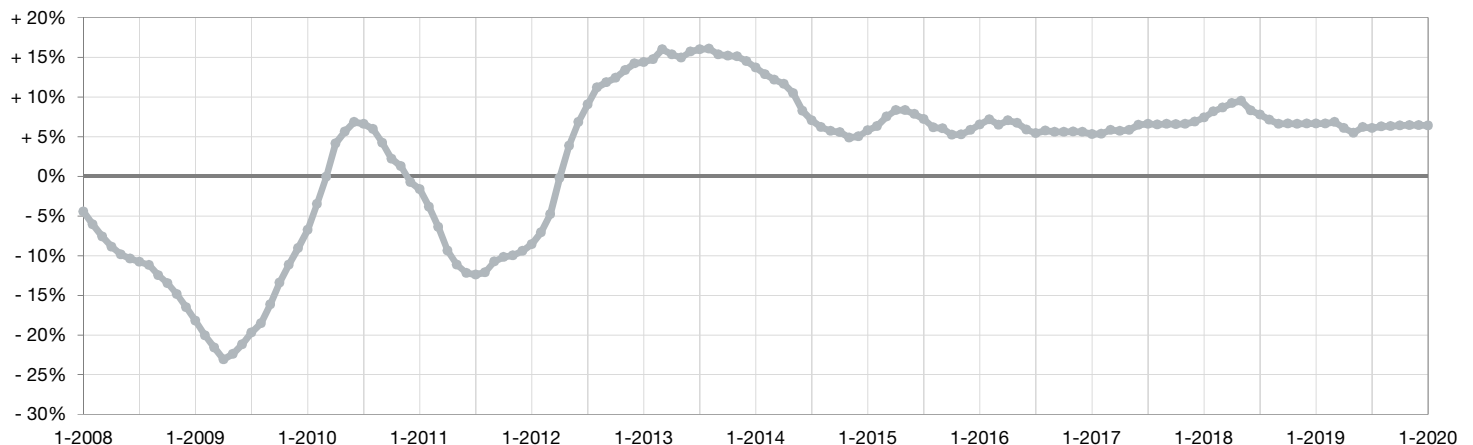
Rolling 12 Months

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

16-County Twin Cities Region



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.